Weatherization Leveraged Partnerships Project

National hub for the 1,000 Community Action Agencies

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Weatherization Leveraged Partnerships Project

Funded by the Department of Energy to offer training and assistance to the WAP Network in designing private partnerships and programs that leverage the WAP.
“LEVERAGING”

From a WAP provider POV:

offering the assets of WAP to a funder in order to attract additional, complementary resources

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Everyone benefits with leveraged and coordinated programs

- Utility/Funder benefits
- WAP program benefits
- Customer benefits

_The Goal is Braided Funding Streams for a Larger Program with Greater Impact_
What WAP can do for a partner

Skilled workforce with high-impact equipment

Whole house approach grounded in building science

Transparent finances and accountability

Quantified energy and carbon savings partners can claim

Relationships/good reputation w/ hard-to-reach customers

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$394 million ‘leveraged’ of non-federal funds in 2017

- WAP 2017 appropriations: $228 million
- $394 million in non-Federal funds, $138.4 million of which are utility funds
- Leveraged $1.76 in non-federal funds for every $1 of DOE funds spent
- LIHEAP transfer – $423.1 million

Joint Leveraging Report of CAP & NASCSP is online

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Weatherization Programs in 30 States Leveraged over $1 million of Non-Federal Funds in 2017

An additional 11 programs leveraged less than $1 million

Source: NASCSP and CAP Funding Report PY 2017
WAP funding streams

Figure from: Oak Ridge National Lab WAP Evaluation, ORNL TM-2013/188

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Program design considerations

• Eligibility and Priority Customer Alignment?
  – Income and Demographics
  – Service Area
• Audit Process and Tool Alignment?
• Partners Cover Support Costs?
• Which Eligible Measures Covered?
  – Maintain Whole House Approach?
  – Non-Energy Benefits [ex. Health and Safety]?
• Expectations and Responsibility for Quality Control/Inspection?

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What the Community Action Partnership can do for you

*Facilitate connections to experienced peers
*Assist in data collection, messaging, and getting things off the ground

*Applicable Resources, Tools, and Templates
  – Funding Survey of Non-Leveraged Funds (NASCSP and CAP Joint Report)
  – Leveraging Your WAP: Why and How
  – Tips on Building Effective Relationships with Utility Regulators

*Trainings and Webinars
  – Annual Convention and Winter MLTC Conference
  – Energy Advocacy: Skills for Leaders
  – Cap Solar – Financing Available to the CAP/WAP Networks

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BE IN TOUCH

- About any challenges so we can find and share relevant resources and make connections to peers
- About successes so we can share as promising practices with others

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