



Weatherization Leveraged Partnerships Project

National hub for the 1,000 Community Action Agencies

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Weatherization Leveraged Partnerships Project

Funded by the Department of Energy to offer training and assistance to the WAP Network in designing private partnerships and programs that leverage the WAP.



“LEVERAGING”

*From a WAP provider POV:
offering the assets of WAP to a funder in
order to attract additional,
complementary resources*

Everyone benefits with leveraged and coordinated programs

- Utility/Funder benefits
- WAP program benefits
- Customer benefits

The Goal is Braided Funding Streams for a Larger Program with Greater Impact



<https://bit.ly/2EqB93w>

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What WAP can do for a partner

Skilled workforce
with high-impact
equipment

Whole house
approach
grounded in
building science

Transparent
finances and
accountability

Quantified energy
and carbon savings
partners can claim

Relationships/
good reputation
w/ hard-to-reach
customers

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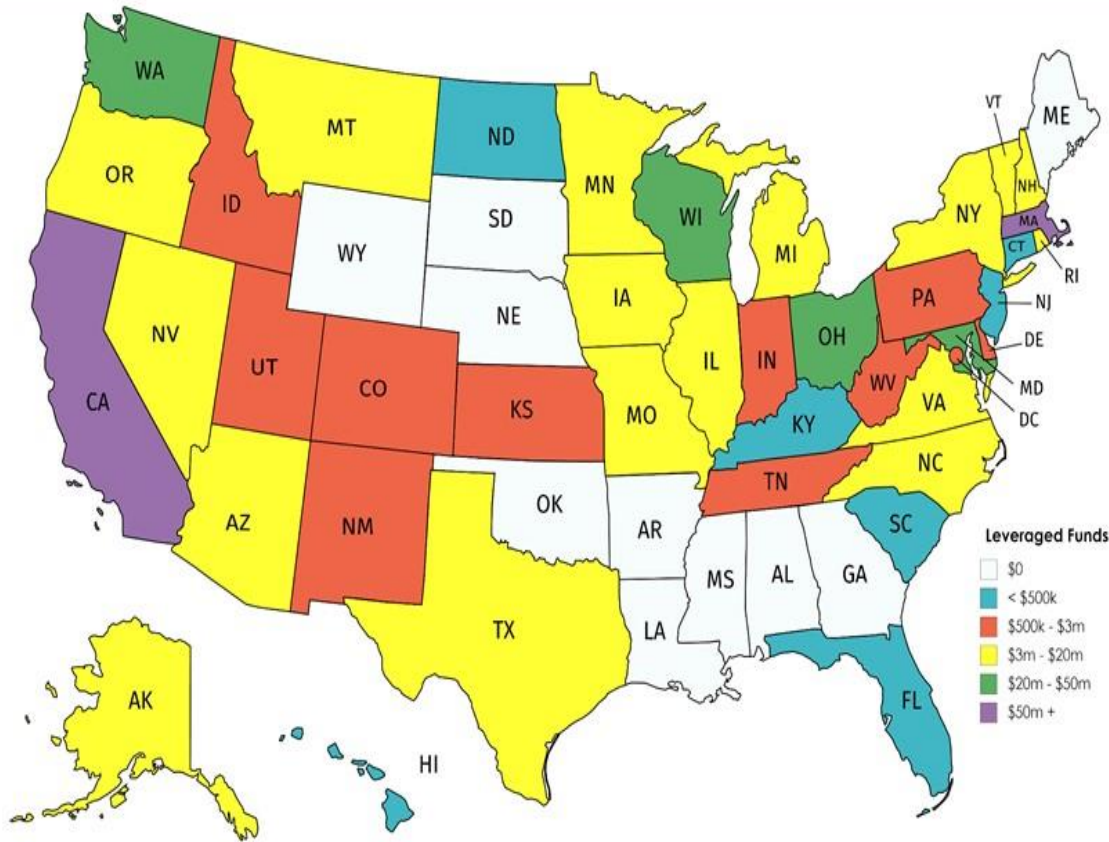
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\$394 million 'leveraged' of non-federal funds in 2017

- WAP 2017 appropriations: \$228 million
- \$394 million in non-Federal funds,
 \$138.4 million of which are utility funds
- Leveraged \$1.76 in non-federal funds for every
 \$1 of DOE funds spent
- LIHEAP transfer – \$423.1 million

Joint Leveraging Report of CAP & NASCSP is [online](#)

NON-FEDERAL LEVERAGED FUNDS



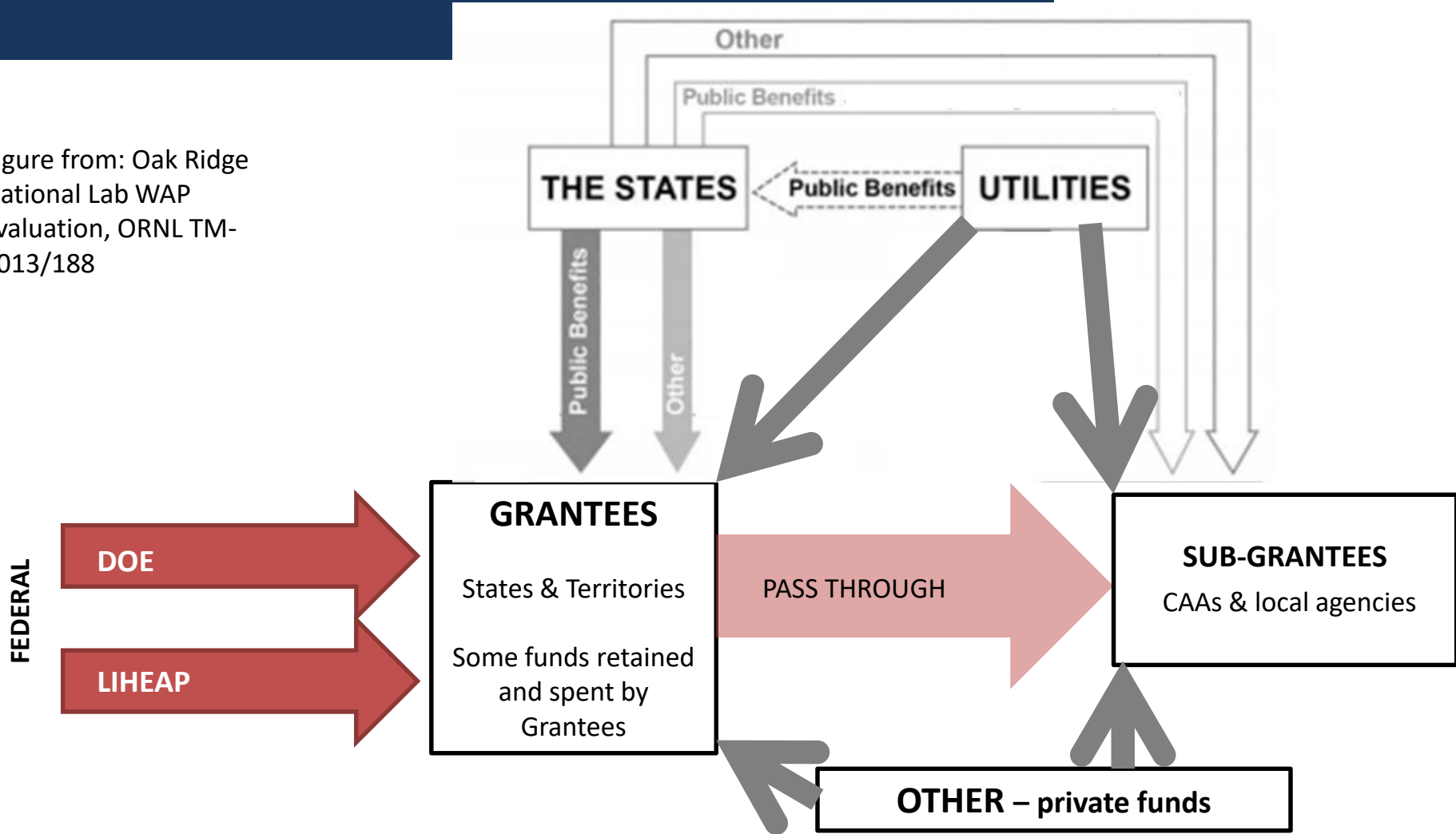
**Weatherization Programs
in 30 States Leveraged
over \$1 million of Non-
Federal Funds in 2017**

An additional 11 programs
leveraged less than \$1 million

Source: NASCSP and CAP Funding Report PY 2017

WAP funding streams

Figure from: Oak Ridge National Lab WAP Evaluation, ORNL TM-2013/188



Program design considerations

- Eligibility and Priority Customer Alignment?
 - Income and Demographics
 - Service Area
- Audit Process and Tool Alignment?
- Partners Cover Support Costs?
- Which Eligible Measures Covered?
 - Maintain Whole House Approach?
 - Non-Energy Benefits [ex. Health and Safety]?
- Expectations and Responsibility for Quality Control/Inspection?



What the Community Action Partnership can do for you

- *Facilitate connections to experienced peers
- *Assist in data collection, messaging, and getting things off the ground
- *Applicable Resources, Tools, and Templates
 - [Funding Survey of Non-Leveraged Funds \(NASCSP and CAP Joint Report\)](#)
 - [Leveraging Your WAP: Why and How](#)
 - [Tips on Building Effective Relationships with Utility Regulators](#)
- *Trainings and Webinars
 - Annual Convention and Winter MLTC Conference
 - [Energy Advocacy: Skills for Leaders](#)
 - [Cap Solar – Financing Available to the CAP /WAP Networks](#)

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BE IN TOUCH

- About any challenges so we can find and share relevant resources and make connections to peers
- About successes so we can share as promising practices with others

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Community Action Partnership

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<https://communityactionpartnership.com/energy-partnerships/>